

Annual Retreat Agenda

12 p.m. to 8:00 p.m. | Thursday, January 11, 2024

• 12 p.m. to 12:30 p.m. Lunch & Mingling

• 12:30 p.m. to 1 p.m. Welcome & Swearing In

• 2 p.m. to 4:45 p.m. Key Discussion Topics

Community Engagement

Strategic Partnerships

o Economic & Commercial Development

o Parks, Open Space, Trails

Transportation

• **4:45 p.m. to 5:30 p.m.** Wrap-Up

• 5:30 p.m. to 6:00 p.m. Social Hour

• **6:00 p.m. to 8:00 p.m.** Dinner

Town of Hideout – General Fund FY24 Actuals/Forecast vs. Budget

Town of	Hideout - General Fund
FY24 Actual plus	Forecast versus FY24 Budget

	FY24 Actual		FY24	Act/Fcst vs.	Act.Fcst vs.
Operating Income	FY23	+ Forecast	Budget	Budget \$	Budget %
Taxes	\$571,687	\$630,457	\$638,705	(\$8,248)	-1.3%
License and Permits	\$745,704	\$922,758	\$1,036,866	(\$114,108)	-11.0%
Miscellaneous Revenues	\$41,409	\$107,307	\$94,833	\$12,474	13.2%
Contributions & Transfers	\$0	\$189,843	\$189,843	\$0	0.0%
Operating Income	\$1,358,800	\$1,850,366	\$1,960,247	(\$109,882)	-5.6%
Operating Expense					
Salary/Wages/Benefits	\$494,018	\$573,901	\$615,850	\$41,949	6.8%
Administration	\$69,153	\$88,472	\$86,889	(\$1,583)	-1.8%
Professional Services	\$749,671	\$710,531	\$973,901	\$263,370	27.0%
Public Safety	\$89,498	\$97,628	\$102,111	\$4,483	4.4%
Streets	\$214,171	\$529,048	\$511,542	(\$17,506)	-3.4%
Parks and Community Development	\$10,794	\$48,226	\$28,000	(\$20,226)	-72.2%
Debt Service	\$44,378	\$39,345	\$31,629	(\$7,716)	-24.4%
Operating Expense	\$1,671,685	\$2,087,151	\$2,349,922	\$262,771	11.2%
Surplus/(Deficit)	(\$312,884)	(\$236,786)	(\$389,675)	\$152,889	39.2%

Current Actuals as of 12/31/2023 versus FY24 Budget

- 1. \$153k favorability to Budget is primarily due to lower salary/benefits and professional services (legal, accounting and engineering) partially offset by lower subdivision inspection and building permits fees.
- 2. Potential opportunities include the use of MIDA municipal funds and reduced parks/community expense
- 3. Potential risks include fewer subdivision inspection fees and lower cash receipt of property taxes.

Town of Hideout – General Fund 10 Year Plan: As-Is and Growth/Development

Town of Hideout - General Fund 10 Year Plan: As-Is and Growth/Development										
Operating Income	FY24	FY25	FY26	FY27	FY28	FY29	FY30	FY31	FY32	FY33
Taxes	\$630,457	\$700,280	\$770,103	\$839,928	\$909,753	\$979,579	\$1,049,405	\$1,119,233	\$1,189,062	\$1,258,891
License and Permits	\$922,758	\$955,348	\$989,242	\$1,024,492	\$953,152	\$991,278	\$1,030,929	\$1,072,166	\$1,115,053	\$1,159,655
Miscellaneous Revenues	\$107,307	\$84,469	\$84,558	\$84,650	\$84,746	\$84,846	\$84,949	\$85,057	\$85,170	\$85,286
Contributions & Transfers	\$189,843	\$70,000	\$70,000	\$70,000	\$70,000	\$70,000	\$70,000	\$70,000	\$70,000	\$70,000
Operating Income	\$1,850,366	\$1,810,098	\$1,913,904	\$2,019,070	\$2,017,651	\$2,125,703	\$2,235,284	\$2,346,457	\$2,459,284	\$2,573,833
Operating Expense		1	1	1	1	1	ı	1	-	
Salary/Wages/Benefits	\$573,901	\$645,157	\$670,963	\$697,802	\$725,714	\$754,742	\$784,932	\$816,329	\$848,982	\$882,942
Administration	\$88,472	\$92,011	\$95,691	\$99,519	\$103,500	\$107,640	\$111,945	\$116,423	\$121,080	\$125,923
Professional Services	\$710,531	\$691,596	\$702,460	\$719,358	\$747,332	\$776,426	\$806,683	\$838,150	\$870,876	\$904,911
Public Safety	\$97,628	\$101,533	\$105,595	\$109,819	\$114,211	\$118,780	\$123,531	\$128,472	\$133,611	\$138,956
Streets	\$529,048	\$276,650	\$282,596	\$288,780	\$295,211	\$301,900	\$308,856	\$316,090	\$323,614	\$331,438
Parks and Community Development	\$48,226	\$29,120	\$30,285	\$31,496	\$32,756	\$34,066	\$35,429	\$36,846	\$38,320	\$39,853
Debt Service	\$39,345	\$39,689	\$39,689	\$39,689	\$39,689	\$39,689	\$39,689	\$39,689	\$39,689	\$39,689
Operating Expense	\$2,087,151	\$1,875,756	\$1,927,279	\$1,986,462	\$2,058,413	\$2,133,242	\$2,211,064	\$2,291,999	\$2,376,172	\$2,463,711
As-is Surplus/Deficit	(\$236,786)	(\$65,658)	(\$13,375)	\$32,608	(\$40,762)	(\$7,540)	\$24,220	\$54,458	\$83,113	\$110,122
			Surp	lus/(Deficit)						
As-is + MIDA Funds	(\$188,786)	\$1,005	\$69,954	\$136,768	\$89,438	\$135,681	\$181,763	\$227,755	\$273,740	\$319,811
As-is + MIDA Funds + Bloom (60 acres)	(\$188,786)	\$1,005	\$449,207	\$544,622	\$511,780	\$577,765	\$667,961	\$723,015	\$777,373	\$832,537
As-is + MIDA Funds + Bloom + Benloch (2.6k a	(\$188,786)	\$1,005	\$489,677	\$1,215,635	\$1,318,219	\$1,453,321	\$1,610,789	\$1,739,347	\$1,910,155	\$2,012,228
Growth/Development opportunities include Bloom (115 acres) and Benlock (2,400 acres) lote: Other growth opportunities - Ross Creek Commercial (10+ acres), Cove Point Townhomes/Commercial (120 acres), Restaurant/Pub (15 acres), Frisbee (2 acres)										

The Town expects to be in a "break-even/slightly positive" position if the Town continues to operate as they have in the current and prior years. Important items to note:

- 1. MIDA Municipal Funds may be used to support daily operations (funds associated with property & municipal energy).
- 2. Quantified development include Bloom and Benloch potential residential growth with commercial opportunities.
- Non-quantified growth opportunities are being pursued to enhance development with a focus on both commercial and residential growth.
- 4. As infrastructure ages, the Town will incur higher repair/maintenance costs. No reserves exist for major repairs.

Town of Hideout – Enterprise Fund FY24 Actuals/Forecast vs. Budget

Town of Hideout - Enterprise Fund FY24 Actual plus Forecast versus FY24 Budget								
Operating Income	FY23 Actual/Fcst	FY24 Actual + Forecast	FY24 Budget	Act/Fcst vs. Budget \$	Act.Fcst vs. Budget %			
Water Service Revenue	\$1,454,707	\$1,453,234	\$1,393,160	\$60,074	4.3%			
Water Meter Connection Fees	\$80,033	\$124,385	\$123,916	\$469	0.4%			
Miscellaneous Revenue	\$13,408	\$95,782	\$44,013	\$51,769	117.6%			
Operating Income	\$1,548,149	\$1,673,401	\$1,561,089	\$112,312	7.2%			
Operating Expense								
Salaries and Benefits	\$466,623	\$524,790	\$649,709	\$124,919	19.2%			
Public Works Department	\$77,081	\$218,237	\$406,779	\$188,542	46.4%			
General Water Service Expense	\$435,533	\$419,627	\$448,752	\$29,125	6.5%			
Administrative Expense	\$77,997	\$77,886	\$77,785	(\$101)	-0.1%			
Professional	\$64,719	\$109,951	\$68,279	(\$41,672)	-61.0%			
Bad Debt and Depreciation Expense	\$220,632	\$226,986	\$214,781	(\$12,205)	-5.7%			
Operating Expense	\$1,342,584	\$1,577,477	\$1,866,085	\$288,608	15.5%			
Surplus/(Deficit)	\$205,565	\$95,924	(\$304,996)	\$400,920	131.5%			

Current Actuals/Forecast as of 12/31/2023 versus FY24 Budget

- 1. \$401k favorability to Budget is primarily due to higher water service revenue associated with an increase in CO's, increased interest/late fees, lower salary/benefits and fewer maintenance/repairs partially offset by higher legal/consulting costs due to water related studies.
- 2. Potential opportunities include increased water service revenue due to CO's earlier in the year and fewer storm/water/sewer repairs.
- 3. Potential risks include additional legal and consulting costs due to water related studies.

Town of Hideout – Enterprise Fund 10 Year Plan: As-Is

Town of Hideout - Enterprise Fund 10 Year Plan: As-Is										·
Operating Income	FY24	FY25	FY26	FY27	FY28	FY29	FY30	FY31	FY32	FY33
Water Service Revenue	\$1,453,234	\$1,599,286	\$1,745,338	\$1,891,390	\$2,037,442	\$2,183,494	\$2,329,546	\$2,475,598	\$2,621,651	\$2,767,703
Water Meter Connection Fees	\$124,385	\$129,360	\$134,534	\$139,916	\$145,512	\$151,333	\$157,386	\$163,682	\$170,229	\$177,038
Miscellaneous Revenue	\$95,782	\$77,843	\$79,357	\$80,932	\$82,569	\$84,272	\$86,042	\$87,884	\$89,799	\$91,791
Operating Income	\$1,673,401	\$1,806,489	\$1,959,230	\$2,112,237	\$2,265,523	\$2,419,099	\$2,572,975	\$2,727,164	\$2,881,679	\$3,036,532
Operating Expense										
Salaries and Benefits	\$524,790	\$594,081	\$617,845	\$642,558	\$668,261	\$694,991	\$722,791	\$751,702	\$781,770	\$813,041
Public Works Department	\$218,237	\$224,484	\$237,307	\$250,385	\$263,731	\$277,353	\$291,264	\$305,475	\$319,997	\$334,844
General Water Service Expense	\$419,627	\$457,516	\$495,458	\$533,456	\$571,511	\$609,626	\$647,804	\$686,047	\$724,357	\$762,738
Administrative Expense	\$77,886	\$81,002	\$84,242	\$87,611	\$91,116	\$94,761	\$98,551	\$102,493	\$106,593	\$110,856
Professional	\$109,951	\$73,000	\$75,920	\$78,957	\$82,115	\$85,400	\$88,816	\$92,368	\$96,063	\$99,906
Bad Debt and Depreciation Expense	\$226,986	\$238,308	\$238,308	\$238,308	\$238,308	\$238,308	\$238,308	\$238,308	\$238,308	\$238,308
Operating Expense	\$1,577,477	\$1,668,390	\$1,749,078	\$1,831,275	\$1,915,041	\$2,000,439	\$2,087,534	\$2,176,394	\$2,267,089	\$2,359,693
Surplus/(Deficit)	\$95,924	\$138,099	\$210,151	\$280,962	\$350,482	\$418,660	\$485,441	\$550,771	\$614,590	\$676,839

The Town expects to be in a positive financial position if the Town continues to operate as it has in current and prior years. Important items to note:

- 1. There are no major expenditures/repairs included in the business as usual plan scenario.
- 2. As the infrastructure ages, the Town will incur higher repair and maintenance costs. No reserves exist for major expenditures.
- 3. Potential water issues are being studied, which could result in costs that would need to be covered by the operational surplus.

Town of Hideout – MIDA Funds * FY24 Actuals/Forecast vs. Budget

Town of Hideout - MIDA FY24 Budget								
Operating Income	FY23	FY24 Actual + Forecast	FY24 Budget	Act/Fcst vs. Budget \$	Act.Fcst vs. Budget %			
Property taxes - Current MIDA	\$120,951	\$301,415	\$301,415	\$0	0.0%			
Energy - Current MIDA	\$12,646	\$15,525	\$15,525	\$0	0.0%			
MIDA - Sales tax	\$24,851	\$37,407	\$37,407	\$0	0.0%			
Transient Room Tax	\$524	\$650	\$650	\$0	0.0%			
Total Revenues	\$158,973	\$354,997	\$354,997	\$0	0.0%			
Operating Expense								
Admin expense	\$3,802	\$4,182	\$4,182	\$0	0.0%			
Parks	\$0	\$15,000	\$15,000	\$0	NA			
Total Expenses	\$3,802	\$19,182	\$19,182	\$0	0.0%			
Surplus/(Deficit)	\$155,170	\$335,815	\$335,815	\$0	0.0%			

Current Actuals as of 12/31/2023 versus FY24 Budget and FY23 Actuals

- 1. Higher year-over-year operating income is primarily due to increased home building in the MIDA district.
- 2. Potential risk associated with cash receipts of some property taxes which may be deferred resulting in lower revenue until taxes are received (will be recorded on balance sheet as "deferred").

Town of Hideout – Class C Road Fund FY24 Actuals/Forecast vs. Budget

Town of Hideout - Class C Road Funds FY24 Budget								
Operating Income/Expense	FY23	FY24 Actual + Forecast	FY24 Budget	Act/Fcst vs. Budget \$	Act.Fcst vs. Budget %			
Total Revenues	\$62,860	\$73,497	\$69,146	\$4,351	6.3%			
Total Expenses	\$62,860	\$189,843	\$189,843	\$0	0.0%			
Surplus/(Deficit)	\$0	(\$116,346)	(\$120,697)	\$4,351	NA			

The State of Utah provides the Town of Hideout a yearly allowance for road repairs based on the total miles of road in the Town compared to the total miles of road in the State of Utah.

Current Actuals as of 12/31/2023 versus FY24 Budget

- 1. Current year results are on target with Budget.
- 2. Lower year-over-year operating income is primarily due to funds from FY23 and prior years being utilized in FY24 to help with road repairs/street maintenance in the General Fund.



